

	Ewing Moving Service Inc. & Storage	Flood Brothers, Inc.	People's Choice Moving & Storage LLC	Schreiber Holdings, LLC dba The Green Truck Moving and Storage Company	Ted R. Sanders Moving and Warehouse, Inc.
Cost (35 points)	23.18	28	Non-Responsive	Non-Responsive	19.98
Description of Service (25 points)	23	24			16
Qualifications, Experience, and Outcomes (20 points)	18	18			18
Facilities, Logistics, Equipment (20 points)	17	18			18
<b>Total</b>	<b>81.18</b>	<b>88</b>	<b>NA</b>	<b>NA</b>	<b>71.98</b>

Solicitation Title & Number		RFP Cost Points	RFP SBE/SDV Points	Total Cost Points	
RFQ# 989655 - Professional Moving and Storage Services		28	7	35	
Offeror's Name	Total Bid Amount	SBE/SDV Participation Amount	RFP Cost Points	RFP SBE/SDV Points	Total Cost Points
Ewing Moving Service Inc. & Storage	\$54,615.00	\$0.00	23.18	0.00	23.18
Flood Brothers, Inc.	\$45,221.00	\$0.00	28.00	0.00	28.00
Ted R. Sanders Moving and Warehouse, Inc.	\$63,368.00	\$0.00	19.98	0.00	19.98

\*\*People's Choice Moving & Storage LLC is Non-responsive to the solicitation

\*\* Schreiber Holdings, LLC dba The Green Truck Moving and Storage Company is Non-responsive

Solicitation Title & Number		RFP Cost Points	RFP SBE/SDV Points	Total Cost Points	
RFQ# 989655 - Professional Moving and Storage Services (Storage Containers)		28	7	35	
Offeror's Name	Total Bid Amount	SBE/SDV Participation Amount	RFP Cost Points	RFP SBE/SDV Points	Total Cost Points
Flood Brothers, Inc.	\$341,000.00	\$0.00	28.00	0.00	28.00

### Ewing Moving Service Inc. & Storage

**Strengths** – Detailed proposal. Pre-screen all employees prior to the MNPD background check. Explained in detail their process of communication throughout the moving process. Described in detail how large moves will be handled. Stated “Each employee is subject to random drug and alcohol screenings and is regularly given training classes to refresh industry skills and knowledge.” Detailed description of training and performance. Described in detail the history and background of the company. Described how the company handled two large moves and the pitfalls associated with each. Ability to handle 10-15 moves per day. Stated “Each customer receives a survey immediately following the relocation to help hold our employees accountable.” Detailed list of equipment needed to carry out all moving projects.

**Weaknesses** – Lacked detail on logistical issues.

Flood Brothers, Inc.

**Strengths** – Detailed proposal. Commercial only focus. All employees trained internally for moving. Described in detail how IT related moves would be approached and carried out. Described in detail methodologies to ensure proper moving services. Described potential problems that offeror foresees. Detailed description of company history and background. Experience with Lifeway moving a 750,000 sq. ft. office space to a 250,000 sq. ft. office space. 10-15 moves per day. Described in detail how many people are assigned to each move. 4-5 employees have already passed MNPD background checks. Listed multiple ways to determine customer satisfaction. Described in detail the equipment needed to carry out all moving and storage projects. Ability to provide mobile storage units.

**Weaknesses** – None

Ted R. Sanders Moving and Warehouse, Inc.

**Strengths** – Stated “Any move that involves 4 or more movers is always conducted under the direct supervision of someone in the Sanders family.” Described in detail their warehouse. Described in detail firm’s background and history. 8 moves per day. Stated “As for measuring satisfaction, we do quality checks intermittently throughout the move.” Experience with Metro and the State. Described in detail how products are labeled to ensure delivery to the appropriate facility.

**Weaknesses** – Lacked detail. Irrelevant information provided in the description of services. Did not provide hierarchy of company. Failed to discuss quality improvement efforts.

People’s Choice Moving and Storage LLC

**Strengths** – N/A

**Weaknesses** – N/A

Schreiber Holdings, LLC dba The Green Truck Moving and Storage Company

**Strengths** – N/A

**Weaknesses** – N/A